

# Unit Money-Earning Project Guideline

The unit leadership and chartered organizations may participate in approved fund-raising projects, provided the rules and regulations and guidelines of the Boy Scouts of America are followed to ensure the quality of the product or service, to ensure the safety of all participants, and to avoid the commercialization of the Boy Scouts of America.

Every unit must submit a unit money earning application, No. 34427A for advance approval by the chartered organizations and local council at least 30 days prior to the activity. If you can answer yes to each of the following questions, it is likely your project will be approved:

1. Has your unit committee and chartered organization approved your project including the dates and methods?
2. Does your plan and its dates avoid competition with money raising efforts and policies of other units, your chartered organization, your local council and United Way?
3. Does your plan comply with local ordinances; it is free from association with gambling and is it consistent with the ideals and purposes of the BSA?
4. If selling commercial products, will it be sold on its own merits without references to Scouting needs, directly (during sales presentations) or indirectly?
5. If tickets are sold for any function other than a Scouting event, will they be sold by your youth members as individuals without depending on the goodwill of Scouting to make the sale possible?
6. Even when sales are confined to parents and friends, will they get their money's worth from any product they purchase, function they attend, or services they receive?
7. If a project is planned for a particular area, do you respect the right of other Scouting units in the same neighborhood?
8. Is it reasonably certain that people who need work or business will not lose it as a result of your unit's plan?
9. Will your plan protect the name and goodwill of the BSA to prevent it from being capitalized on by promoters of shows, benefits or sales campaigns?
10. If any contracts are to be signed, will they be signed by an individual without reference to the BSA, and in no way appear to bind the local council, BSA or chartered organization to agreement of financial responsibility?



Health and Safety Concerns: The leadership of Packs, Troops, and Explorer Units receive a variety of fund-raising options requiring good judgment to select the product, service, or programs. Along with the decisions of what to sell, when and where to sell, there are health and safety factors to consider. (Refer to the Guide to Safe Scouting and the Health and Safety Guide.)

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## Other Ways You Can Support Scouting – Gifts in Kind and Project Sales

Many volunteers have access to items that would otherwise need to be purchased, and by donating these items significant amounts of money can be saved. The following is just a PARTIAL "wish list" of items needed:

- => Plain or color standard size paper (we use around 500,000 sheets a year)
- => Cardstock or 3 Hole Punched paper
- => Office Supplies (pens, pencils, whiteout, file folders, # 10 envelopes; window or plain)
- => Long arm staplers and 3 hole punches
- => Catalog Envelopes
- => New personal computers or laptops
- => Printer Ink Cartridges, HP and Epson
- => Professional printing of letterhead & envelopes
- => Maintenance and cleaning supplies
- => Paint and supplies for camp
- => Program supplies for camp such as patches, mugs, archery & rifle range equipment
- => Food for Summer Camp

If you are able to assist with fulfilling any of these wishes, please contact the Scout Office at (661) 325-9036.