



## 2011 POPCORN SALE SCHEDULE

- August 9                      Ridgecrest Council Popcorn Kickoff
- August 23                     Bakersfield Council Popcorn Kickoff
- August 19                    Show and Sell Popcorn Orders due Council wide  
(Case quantity orders only)  
Pickup of Early bird Orders to be determined by individual unit needs; units to decide what they need for their storefront sales
- September 10              Show and Sell Begins!
- September 24              Popcorn Sales start COUNCIL-WIDE
- October 7                    Mid-Campaign Rally
- October 17                  Show and Sell Return Deadline
- October 24                  Deadline to submit your unit's popcorn order and prize order using the Trail's End online system.
- November 19                Pick up Popcorn (Bakersfield location TBD) from 9am until 1pm. (*note Desert District units will pick up popcorn at a pre-determined site in their area*)
- November 29                All unit popcorn accounts need to be settled by this date so your unit will receive full commission.

When you pick up your popcorn order in November, you will receive an invoice showing the amount your unit owes. Your unit keeps its commission and cuts the council a check for the amount owed. For those wishing to put money into your account at the scout office, you may cut the council a check, send it in to us, and request that your commission be put into your scout office account.

**PAYMENTS MUST BE MADE WITH ONE CHECK**  
**PAYABLE TO THE SOUTHERN SIERRA COUNCIL**